

NEW DEAL CAFÉ  
MEETING MINUTES  
September 28, 2015  
Call to Order: 6:40pm

Attendees:

Board: Michael Hartman, Frank Gervasi, Nancy Melandry, Terri Acton

Audit Committee: Dorian Winterfeld, Mike Stark, Tom Jones

Staff: Amethyst Dwyer, Meg Haney

Visitors: Dean Boyd, Tom LeaMond, Alan Zambreny, Alicia Deligianis, Michael Rall, Peter May, Chris Logan

Approval and Prioritization of Proposed: Approved with following changes: Move "Board Appointment" after "Reports". Add "Utopia Film Festival"

Approval of Minutes: August 24 minutes approved unanimously.

Reports:

Music Coordinator, Bar Manager reports attached.

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New Business: Board member appointment. Board voted unanimously to appoint Tom LeaMond to fill board vacancy until 2016 annual meeting.

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Old Business:

20<sup>th</sup> Anniversary: ¼ ad in News Review for \$300; 3 bands @ \$250 each; over-sized "happy anniversary" card for people to sign; city council formally invited.

Urgent matters approval procedures between Board meetings. See attachment.

*Motion to adopted attached language.*

*Frank Gervasi / Tom LeaMond – 2<sup>nd</sup> / unanimous*

Membership survey development: Tom LeaMond will work with Mike Stark to re-draft survey.

2015 Budget: Discussion regarding reallocating budget categories.

Solor Panels: F. Gervasi to provide spreadsheet showing benefits.

New Business:

Utopia Film Festival:

*Motion: Café sponsorship for \$250, plus ad in program.*

*Tom LeaMond / Terri Acton – 2<sup>nd</sup> / Nancy Melandry, Michael Hartman – yea / Frank Gervasi - recused*

Blues Festival Review: Amethyst Dwyer will book bands for 2016 Festival; café will appoint Café contact for Chris Logan. Suggestion to have paid "events coordinator" for all events Café sponsors.

GNR Advertising: President' Report referenced meeting with Sylvia Lewis, Meg Haney and Tom Jones on September 3. Café to allocate \$1200 per year on advertising.

GAC Advertising: President's Report referenced purchasing ads in the GAC program books for each production.

Sponsorship – Greenbelt Pumpkin Walk Festival

*Motion: Contribute \$125 to Festival*

*Frank Gervasi / Tom LeaMond 2<sup>nd</sup> / unanimous*

T-Shirt sales (outside vendor)

*Motion: Allow Erin 1-time opportunity to use Café logo for t-shirts and sell for 20th anniversary celebration.*

*Michael Hartman / Frank Gervasi – 2<sup>nd</sup> / Nancy Melandry – yea / T. Acton, T. LeaMond – abstain.*

Adjourned: 9:25pm

Submitted by Nancy Melandry

# **New Deal Cafe Board Draft Process for Approving Urgent Matters Between Board Meetings 28 September 2015**

When an urgent issue arises that requires immediate attention

The motion is considered passed only after ALL of the following occur:

1. The President provides all board and audit committee members the complete text of the motion and any amendments.
2. The President must receive a response from each board member.
3. Each board member may respond by voting for or against the motion, proposing an amendment, or requesting deferral to the next board meeting.
4. At least 4 board members (or all board members, if the board has 4 or fewer members) must vote for an identical version of the motion (including any amendments)
5. No board member requests the motion be deferred to a meeting. (At the request of any board member, any motion must be deferred until a meeting.)
6. Within 24 hours after the motion is approved, the President must provide all board and audit committee members the full text of the approved motion specifying the vote of each board member.

At the next board meeting, the board of directors must ratify the motion text, which is entered into the minutes of that meeting.

Friday September 25<sup>th</sup>, 2015

## **Bar Manager's Report**

Labor Day weekend was extremely busy, both during the day and at night, and helped to set a new record in weekly sales. With our limited storage space, our main difficulty was keeping enough beer in stock. As an example, we went through three and a half kegs of IPA and five cases of Stella Artois. On a normal, fairly busy week we go through half that amount.

The Blues Festival was also very successful. The weather was perfect and there was a steady turnout throughout the day and night. Many thanks go out to the folks that helped make it happen - Chris Logan, Frank Kayser, John V, Matt Holland and Dorian Winterfeld.

A bartenders' meeting was held on September 14th. We discussed procedures and policies and reinforced customer service.

September 6th was Ronda Ansted's last day bartending. We wish her well on her future endeavors.

We have new bar shelves and an authentic lava lamp! Thanks to Frank Gervasi for installing the shelves, which was not an easy task because the wall is reinforced with steel plates.

Fly Dog's Dogtoberfest is our newest beer on tap. It's a gold medal-winning Oktoberfest Marzen with a full-bodied caramel base and a toasted, crisp clean finish.

Karim is in Lebanon for his daughter's wedding. He will return on October 20th.

A huge thank you goes out to all who participated in the 61st annual Labor Day Parade! Everyone gave it their all and the New Deal Café walked away with Best In Parade. It was truly a high point of the year. Now we just need to build another shelf for that trophy.....

## Music Coordinator's Report

Four new stage monitors were purchased. A thank you goes out to Barbara Bjanes for the \$1000 donation in memory of her mother, Isabel.

We had a wonderful month of music at the café. Some of the highlights include: Cold Hard Cash (tribute to the legendary Johnny Cash); Hypnotic Willie (an ensemble that mixes roots, soul, blues, funk and rock n' roll into unique performance); Betty Ladas (local Greenbelt singer-songwriter); Karikatura (Trans-global Soul); Gina DeSimone and the Moaners (eclectic, upbeat mix of music from all eras); Green Eggs and Ham's 30th Reunion Concert (acoustic rockin' country blues jam duo comprised of Guinness World Record Holder and guitar virtuoso Jeff Aug, and Steve Levine); Warner Williams (Piedmont and R&B blues; honored by the National Endowment of the Arts as one of the nation's greatest traditional artists); Ronn McFarlane (GRAMMY-nominated lutenist); Crush Funk Brass (brass band with a repertoire that spans generations from classical to New Orleans Second Line to old school R&B to modern Pop; as seen in the Greenbelt Labor Day Parade); Beggars Tomb (five piece band focused on recreating classic renditions of the Grateful Dead); The Chick Hall Trio (WAMMIE-award winning band that plays a mix of rock, blues, country and swing); and The Ursula Ricks Project (soul and R&B with powerful & sultry vocals and a funky & gritty performance).

~Amethyst