

MINUTES
New Deal Café Board of Directors Meeting
Monday, August 27, 2018 – 6:30pm
Café back room

Attendees:

Board: Tom LeaMond (President), Nancy Melandry (Secretary), Dorian Winterfeld (Treasurer), Terri Goodnow, Susan Harris

Audit: Mike Stark, Frank Gervasi, Alicia Deligianis

Staff: Amethyst Dwyer (Bar Manager/Music Coordinator)

Pianta: Michael and Leah Moon

Visitors: Alan Zambreny, Mike Rall, Meg Haney, Donna Hoffmeister, Michael Hartman, Lore Rosenthal, Carla Monardes, John Campanile, Cindy Swan, Dean Oman, Connie Davis, Sandy Irving, Jan Iskowitz

Call to order: 6:40pm

Approval and prioritization of proposed agenda, as amended

D. Winterfeld / S. Harris – 2nd / Unanimously approved

Approval of minutes

D. Winterfeld / S. Harris – 2nd / Unanimously approved

Reports:

President: Business increasing; continued positive feedback; recruiting for new board members for spring annual meeting.

Pianta: New equipment purchases; new chef hired; new menu items in planning stages; espresso machine purchase/installation on track for fall.

Treasurer: ASCAP music licensing fee negotiated down to \$900 from \$1500; second quarter P&L positive due to member donations and membership fees.

Bar Manager / Music Coordinator report presented. Bar continues to do well.

Marketing: Tabling at Takoma Park folk festival on 9/16; cards/posters distributed for Blues Festival; cross-promotion with Greenbelt Theater for tabling; coordinating special events with Greenbelt Theater.

New Business:

Membership management software: Join It software syncs with MailChimp; S. Harris explore options.

Payment plan Hartford Insurance: Underpayment of premiums due to increased staff in past 18 months.

Motion: Accept payment plan as offered by Hartford for \$677.50 for 6 months.

Dorian Winterfeld / S. Harris – 2nd / Unanimously approved.

Adjourned 7:45pm