

**New Deal Café Board of Directors Meeting (in-person & online)**

**Monday, April 25, 2022**

MINUTES

**Attendees**

Board of Directors: Michael Hartman (President), Mark Cheater (secretary), Dorian Winterfeld (Treasurer), Katy Gaughan, John Campanile

Audit Committee: John Appiah-Duffell, Mike Stark

Cafe Music Coordinator: Caitlin Gompf

Cafe Food & Beverage Manager: Dan Gillotte

FONDCA: Barbara Glick

Visitors: Greg Meyer, Raven Eyes Cagle, Connie Davis, Johanna Jones, Tom Jones, Lore Rosenthal, Susan Harris, Abby Crowley, Ed Crowley, Donna Hoffmeister, Tom LeMond, Joe Harris, Richard McMullin, Peter Toobin, Bill Jones

**Call to order** – 6:31 pm

Approval of minutes of 3/28/22 board meeting: *approved unanimously*

**Reports**

Music Coordinator: Caitlin G. has been working to improve the Cafe's social media presence; she encouraged members to take photos of Cafe food and post them on social media/review sites along with reviews. The Cafe needs more volunteers to do sound; she is working with Matt Severson to schedule another weekend afternoon training for sound volunteers. She reminded everyone about the upcoming Green Man Festival, and said *Just Stones* has been booked as the headline band for the Crazy Quilt festival in October, which will be a fundraiser for the Cafe. There was a brief discussion of the Cafe's policy re: ordering food when reserving seats, and the pros and cons of requiring patrons to place a deposit for food/drink when making a reservation.

President: Michael H. thanked everyone for coming, and reminded everyone that the Cafe is a sponsor of Greenbelt Farmers Market, and needs volunteers to help staff the Cafe's table at the Farmers Market on three Sundays (dates to be determined) this summer.

Treasurer: Dorian W. shared bank balance statements and first quarter profit & loss reports. The Cafe currently has debts of about \$169,000, and bank balances of about \$91,000. The cooperative essentially broke even in the first quarter, thanks largely to a federal government grant/ loan forgiveness. There was a discussion about the Cafe's 2022 budget and various methods of fundraising, including a membership drive.

Secretary: Mark C. thanked sound volunteers and echoed Caitlin's call for more volunteers. He introduced Cafe marketing volunteer Susan Harris, who encouraged everyone to take pictures and post reviews/comments on social media. She also encouraged all bands playing at the Cafe to create Facebook events for their gigs that members can then share & invite others..

Audit Committee: Mike S. said the committee has a potential new member and hopes to have news on that front soon.

Cafe Manager: Dan shared that he's been getting good feedback from customers, especially on the meal specials, and urged anyone who's experience isn't good to contact him or supervisor Raul so they can try to make it right. Upcoming specials: Tacos on Cinco de Mayo, "Mom-osas" on Mother's Day. He urged folks who are free or work from home during the day to come and hang out at the Cafe, and urged members to come out and listen to new music during the week. There was a discussion about the supermarket's financial reporting, how much income the supermarket needs from the Cafe to turn a profit, and requests for new menu items.

FONDCA: Barbara Glick said FONDCA is working on fundraising applications for the Crazy Quilt festival.

## **Old Business**

[none]

## **New Business**

Green Man Festival: Festival organizer Richard McMullin gave a brief overview of the schedule and plans for May 7 & 8, and asked folks to volunteer to help out. Katy G. said that the Cafe will have a table at the festival on both days, where people can join, renew, or pick up their new membership cards. She asked for volunteers to help out at the table.

Cafe Membership Meeting: Mark C. reminded attendees about the upcoming membership meeting and elections on May 22. The meeting will be held in the Cafe's back room from 1pm to 3pm, and attendees will need to be up-to-date with their dues payments in order to vote and run for office (in addition, candidates for office need to have been members for at least six months before the election). Anyone who is interested in running for a board or audit position should contact [social@newdealcafe.com](mailto:social@newdealcafe.com) by May 8 with their intention to run and a brief bio. Instructions on absentee ballots will be sent out in advance of the meeting. Those unsure of their membership status were encouraged to stop by the Cafe's table at the Green Man festival, or to contact the secretary or the membership coordinator.

**Next Meeting:** Membership Meeting May 22 at 1pm, monthly meeting immediately following.

**Meeting adjourned at 7:49 pm.**

*Submitted by Mark Cheater 5/6/22; approved 5/22/22*