

# NEW DEAL CAFE ANNUAL MEMBERSHIP MEETING

MAY 22, 2022 1PM

## AGENDA

1. Approve and prioritize agenda
2. Welcome by the Board President
3. Approval of minutes of the 2021 membership meeting (*see below*)
4. Reports
  - a. Audit Committee report
  - b. Board of Directors/State of the Cafe report
  - c. Kitchen Management report
  - d. Treasurer's financial report
5. Election of Officers to Board of Directors and Audit Committee (*see candidate statements below*)
6. New Business
  - a. Vote on Board Proposal to Amend the Cafe Bylaws (*see language below*)
7. Other Reports
  - a. Music report
  - b. FONDCA report
8. Results of Elections and Vote on Bylaw Amendment
9. Adjournment

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**New Deal Café Membership Meeting (online)**  
**Sunday, June 6, 2021**

MINUTES

Board of Directors: Michael Hartman (President), Mark Cheater (secretary), Dorian Winterfeld (Treasurer), Diana McFadden, John Campanile

Audit Committee: Carla Monardes, Mike Stark, Jay Bellamy

Parliamentarian: Bill Jones

Election Coordinator: Johanna Goderre

**Call to order** – 1:03 pm (Quorum present)

Approval of agenda

*Michael H--move; Dorian W--2nd / approved unanimously*

Welcome by Board of Directors President Michael Hartman

Approval of minutes of 2019 membership meeting

*Diana McF-- move; Reese Aguilar.--2<sup>nd</sup> / approved unanimously*

## **Reports**

Audit Committee: Mike Stark presented the committee's 2019-2021 report, highlighting the Cafe's successful fundraising and debt-repayment efforts; reviewing the steps leading up to the departure of the Cafe's previous food contractor in 2020; and summarizing the search for a new food vendor (noting that due diligence was done by the leadership team and confidentiality was maintained as requested by the applicants).

Board of Directors: Michael Hartman provided an overview of events, achievements and challenges during the past two years. These included: celebrating the Cafe's 25th anniversary; conducting a search for a new kitchen manager; making repairs and upgrades to the Cafe interior; soliciting grants, loans and donations; running a successful fundraising auction; paying off high-interest loan and credit card debt; and winning the *Washington CityPaper's* competition for "Best Place to Experience Local Music." He thanked volunteers, members and supporters for their efforts on the Community Living Room, worm composting, art shows, music events, open mics, Reel and Meal screenings--and for their donations to help keep the Cafe alive during the pandemic.

Treasurer: Dorian Winterfeld shared profit-and-loss reports for 2019, 2020 and the first quarter of 2021. He noted that in 2019 we made a profit of \$33,000, allowing us to pay down some debt. In 2020, despite the pandemic closures, we also turned a profit thanks to more than \$40,000 in donations and \$83,000 in grants. The Cafe also applied for and received pandemic loans from the federal Small Business Administration: an Economic Injury Disaster (EIDL) loan of \$101,000, and two Paycheck Protection Program (PPP) loans of \$15,625 each. The first quarter of 2021

resulted in a net loss of about \$7,000. The Cafe currently has bank balances of about \$153,000, and debts of about \$210,000, and we will be seeking forgiveness from the two PPP loans.

Dorian announced that the Cafe had reached an agreement in principle with the Greenbelt Co-op Supermarket for them to become our new food and beverage manager. He hailed this as a historic partnership that resulted from a long search process, and said it was the best outcome for the Cafe and the Greenbelt community. He introduced Greenbelt Co-op general manager Dan Gillotte, who will act as the Cafe's food and beverage manager, and asked him to talk about his vision for the Cafe. Dan said the new collaboration will be great for both the supermarket and the Cafe--as well as for Roosevelt Center and Greenbelt. He said he plans for the Cafe to be open seven days a week, and they will have some great food items for every part of the day. He emphasized that the supermarket will manage the food and beverage operations, and the Cafe will continue to manage the music and arts program.

### **Election of Board of Directors and Audit Committee**

Johanna Goderre explained the online OPA election process--assuring members that it was secure, anonymous, cost-effective and fair--and ran a test vote so members could familiarize themselves with it. Bill Jones noted that because a meeting wasn't held in 2020 due to the pandemic, and the bylaws call for staggered terms for the board, the top two vote-getters would be elected to two-year terms, and the next three would get one-year terms.

#### Board of Directors Election Results *(Five positions; six candidates)*

Katy Gaughan: 57 votes (two-year term)

Mark Cheater: 57 votes (two-year term)

Dorian Winterfeld: 56 votes (one-year term)

John Campanile: 52 votes (one-year term)

Michael Hartman: 45 votes (one-year term)

Peter May: 15 votes

#### Audit Committee Election

Since there were online three candidates for the three committee positions, a motion was made to approve the three candidates by acclamation. *Tom LeMond--moved / Maria Silvia Miller -2nd. Approved unanimously.*

The new audit committee members are *(all one-year terms)*:

Mike Stark

Susan Harris

John Appiah-Duffell

### **Additional Reports**

Music Program--presented by Amethyst Dwyer

Friends of New Deal Cafe Arts (FONDCA)--presented by Meg Haney

### **Motion to Adjourn**

*Reese Aguilar--moved /John Campanile--2nd. Approved unanimously.*

**Adjourned at 3:45pm**

*Submitted 6/22/21 by M. Cheater*

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## **CANDIDATES FOR THE CAFE'S LEADERSHIP TEAM**

### **Board of Directors (two-year term; 3 positions open)**

- 1. John Campanile:** John joined the board in 2021. He has worked in the DC television market for some 30 years in varying capacities, from editing to production. He became a New Deal Cafe member shortly after moving to Greenbelt (GHI) in December of 2016 and, through Greenbelt Access Television, has produced videos for the New Deal Cafe, Green Man, Blues and Crazy Quilt Festivals, and other local events. John believes the New Deal Cafe is vital to the community as its “living room” and premier music venue, and is excited to be on the board.
- 2. Michael Hartman:** Michael is the current president of the board. He has served on the leadership team of the Cafe almost continuously since 2009, most of that time as board president. He is seeking reelection because he feels the Cafe is still in a recovery period from the existential threat of the past two years. Under his leadership, the board safely navigated the Cafe through one of the most challenging periods in our history, securing government loans and grants and donations from supporters, enabling the Cafe to survive when many other music venues shut their doors. With his leadership skills, institutional knowledge, political connections, fundraising successes, and creative ideas, he feels he can still make an important contribution on our path to full health and sustainability.
- 3. Dorian Winterfeld:** Dorian has been involved with the Cafe since 2000 in a variety of roles: audit committee member, board treasurer, FONDCA board member, sound guy, volunteer bartender, festival volunteer, dishwasher and all-around schlepper. More than 20 years ago he helped get the liquor license

and has been one of the Cafe's licensees ever since. He helped fundraise and install the Cafe's wireless internet connection. In recent years, as treasurer, he has worked with our accountant to set up QuickBooks Online so we can have accurate and transparent financial reports. He looks forward to helping the Cafe as we transition out of the pandemic into a bright future.

**Audit Committee (one-year term, 3 positions open)**

- 1. Brett McCoy:** Brett is a musician who has performed at the Cafe, and for the past several months has been one of the most active volunteers on the Cafe's sound engineering team. He is eager to become more involved and help ensure the Cafe's success.
- 2. Abby Crowley:** I value the Cafe as "Greenbelt's Living Room" and have spent many hours there. However, I am very concerned about the current fiscal state of the Cafe. As an Audit Committee member, I would focus on two things: transparency and fiscal responsibility. For transparency, I would like to see the Board Treasurer and Coop Manager present clear monthly reports to the Board and membership that include expenses and revenue, as required by our contract with the Coop. For fiscal responsibility, I would like us all to take action to bring Cafe spending and revenues into alignment. Currently the Cafe is bringing in little revenue and continues to spend. We need to explore and implement additional revenue streams and expand membership. If this sounds like a good plan to you, please vote for me.

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**PROPOSAL BY BOARD OF DIRECTORS TO AMEND THE CAFE'S  
BYLAWS**

**Article III. Membership, Section 1. Qualifications**

**CURRENT TEXT**

*b. "...The membership year begins the day of an annual meeting and ends the day before the following annual meeting."*

**PROPOSED CHANGE**

*b. "...The membership year begins on January 1 and ends on December 31."*